## Members in Attendance

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<th>Name</th>
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<tr>
<td>D. Anderson</td>
<td>T. Fischer</td>
<td>C. Morris</td>
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<td>C. Anzuoni</td>
<td>B. Foley</td>
<td>D. Moser</td>
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<td>E. Berardi, Jr.</td>
<td>A. Glickman</td>
<td>P. Pantuso</td>
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<td>B. Blankenship</td>
<td>S. Haddad</td>
<td>S. Parr-Brooks</td>
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<td>H. Blunt</td>
<td>B. Henton</td>
<td>J. Percy, Jr.</td>
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<td>M. Butts</td>
<td>J. Jalbert</td>
<td>P. Raygorodskaya</td>
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<td>M. Coffman</td>
<td>T. JeBran</td>
<td>K. Sanders</td>
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<td>M. Colborne</td>
<td>S. Lee</td>
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<td>D. DeVivo</td>
<td>C. Lentzsch</td>
<td>A. Spence</td>
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<td>W. Dickinson</td>
<td>G. Mackay</td>
<td>L. Spruill</td>
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<td>D. Eaton</td>
<td>J. Meier</td>
<td>F. Tedesco</td>
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<td>R. Eyre</td>
<td>J. Miller</td>
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<td>E. Fickett</td>
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<td>C. Young, Jr.</td>
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<td>A. Fiorini</td>
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## Members Not in Attendance

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<td>C. Beckwith</td>
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<td>L. Burtwistle</td>
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<td>B. Cole</td>
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## Guests & Speakers

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<td>N. Akraam</td>
<td>M. Gilbert</td>
<td>I. Smart</td>
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<td>A. Berardi</td>
<td>S. Henry</td>
<td>S. Song</td>
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<td>E. Black</td>
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<td>P. Soubry</td>
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<td>J. Busskohl</td>
<td>D. Johnson</td>
<td>K. Thompson</td>
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<td>C. Colen</td>
<td>J. Merritt</td>
<td>W. Torres</td>
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<td>J. Conway</td>
<td>Mark Moore</td>
<td>F. Tremblay</td>
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<td>R. Cornell</td>
<td>Matthew Moore</td>
<td>M. Young</td>
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<td>C. Cushman</td>
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## Staff

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<td>E. Braendel</td>
<td>A. Newhart</td>
<td>R. Schweitzer</td>
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<td>L. Brewer</td>
<td>P. Pantuso</td>
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<td>M. Manousoff</td>
<td>S. Rohde</td>
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Opening Remarks

ABA General Counsel Rick Schweitzer reminded the attendees that the meeting would be conducted under the ABA antitrust guidelines and reviewed the prohibited topics therein.

ABA Chairman John Meier welcomed the board and its newest members to the Cleveland Convention Center, and recognized a number of guests in attendance. ABA had a great 2016; the association is now fully staffed and continues to put on a great Annual Meeting & Marketplace. Government Affairs and Policy goals have been re-defined, and there is a lot of opportunity coming up with the new presidential administration in place. ABA membership is growing in a time where many associations are struggling to recruit members, due to some new and innovative approaches that will be built upon on the coming years.

Mr. Meier recognized several ABA operator members that are celebrating 100+ years: Plymouth & Brockton Street Railway Company, Martz Group, Greyhound Lines, Citizen Auto Stage Company/Gray Line Tours of Tucson, and Indian Trails.

2017 Marketplace Update

Marketplace Chairman Brad Henton provided the Marketplace Update.

- The motorcoach industry, ABA partners, and the city of Cleveland are fully engaged for ABA’s Annual Meeting & Marketplace.
- Events taking place during Marketplace include 11 sightseeing tours, dine-around, the ABA Foundation Live and Silent Auctions, lunch with the Mayor of Cleveland, keynote speaker Josh Linkner, several evening events, the Best of Broadway lunch, and the CTIS graduation.
- There are nearly 150,000 pre-scheduled appointments.
- The Marketplace Advisory Committee selected Providence House as the Marketplace Gives Back charity.
- Mr. Henton suggested that board members approach “Star” delegates to welcome them to their first Annual Meeting & Marketplace.

Approval of the Previous Meeting Minutes

A motion was passed to approve the minutes from the September 26-27, 2016 ABA Fall Board Meeting at the Grand Hotel on Mackinac Island, MI.
President’s Report

ABA President & CEO Peter Pantuso covered the following subjects during his report:

- There have been a lot of changes in the U.S. government since the last board meeting, and ABA staff and its government affairs team are moving at full speed.

- ABA staff is at full capacity with five new hires in the past year: Membership Coordinator Ashley Bowen, Director of Communications & Media Relations Melanie Hinton, Legislative and Communications Associate/Political Action Committee Manager Jonathan Degner, Special Projects Coordinator Zoe Deloglos, and Manager, Policy and Legislation Andrew Newhart.

- ABA has re-branded Marketplace as “ABA’s Annual Meeting & Marketplace” and is showing potential attendees that there is much more to the meeting than the marketplace aspect.

- Budget overview
  - ABA is slightly off target this year but should net $127,000 at the end of the year. The main reason for this is changes to publications.
  - Several changes were made to government affairs expenditures, which were budgeted for this year. ABA will continue to retain its outside government affairs consultant Capital Tax Partners, but has slightly restructured the agreement with them. They are serving mainly in a monitoring role until we need to engage them. ABA has pulled back lobbying firm Van Scoyoc because staff feels that we can do a better job selecting different groups to target different issues.
  - Overview of approved 2017 budget: anticipating a net of $238,000.

- ABA’s Annual Meeting & Marketplace 2017 is shaping up to be one of the best ABA has ever had. Appointments are as high as they were last year, with many more appointment takers on the floor.

- The Meetings and Membership teams are working with a consultancy that is in attendance on re-branding efforts.

- ABA’s Annual Meeting and Marketplace will be in Charlotte in 2018 and Louisville in 2019. The Louisville convention center will be completely re-built before the 2019 event.

- Membership growth was strong in 2016. Over 600 new members were brought in, surpassing the target of 500. ABA has started a new “plus” program that is focused on management companies and hotel groups.
• The Government Affairs and Policy team continues to do outstanding work, operate very cohesively, and has been very active on the Hill and with regulatory issues. ABA has been doing more outreach to its members before filing comments than it had done in the past. ABA had successes with Lease and Interchange, concerns in California, and are working hard on HOV and tolling issues.

• ABA received a seat on the National Advisory Committee on Travel and Tourism Infrastructure, which Mr. Pantuso is filling.

• ABA remains very active at state motorcoach association meetings and meetings of the travel and tourism industry.

• Director of Communications & Media Relations Melanie Hinton has been very involved in all aspects of the association and the ABA Foundation. Social media engagement has increased considerably. ABA made a change in its publications company and now uses custom publisher YGS, which is bringing a fresh approach. Kitchen Public Relations continues to work with the association and its members on crisis management issues as needed

• The ABA Foundation is now a dynamic team effort. All funds raised through the ABA Foundation at ABA’s Annual Meeting & Marketplace will go towards the Foundation’s scholarship program, which now offers $100,000 in scholarships per year.

• Mr. Pantuso provided an overview of ABA councils, affiliate organizations, and partners, including the Florida Motorcoach Association, Hispanic Motorcoach Council, Entertainer Motorcoach Council, and the Motorcoach Marketing Council

A motion was passed to donate $10,000 to the Motorcoach Marketing Council

**Guest Speaker**

Mr. Pantuso introduced David Gilbert head of the Cleveland CVB, who welcomed the group to Cleveland.

**Guest Speaker**

Omar Hoda from Deloitte joined the group to discuss the future of mobility, including the evolution of technology and other changes in our industry.
Counsel’s Report

Mr. Schweitzer reported on several issues related to tolling.

In the FAST Act, there is a provision that went into force on October 1, 2015, stating that OTRBs must pay the same tolls on federally funded highways as transit vehicles. Potentially 200+ highways and bridges have been constructed with federal funds. For the past year, ABA has been trying to get the Federal Highway Administration to issue guidance on this topic, and give ABA an inventory of the federally funded facilities that would be subject to this requirement. This information is scheduled to be published in the federal register by early March. The statute does not address whether there is a potential to issue refunds or credits, but the Federal Highway Administration claims they do not have the authority to do so.

Mr. Schweitzer also discussed a related tolling issue on a smaller scale. The law firm Mayer Brown is handling a case for the American Trucking Associations against the New York State Thruway, which has been diverting a percentage of toll revenues to the upkeep of the Erie Canal and the NY canal system. The NY constitution requires that the state not divest itself of the upkeep of the canals. ATA received a summary judgment that stated that the use of these funds for this purpose is unconstitutional because truckers get no benefit from the canal system and therefore they should not be paying for it. ATA is now trying to get class certification to get refunds of the amounts paid, which is between $60-90 million per year. However, the class was not defined as broadly as commercial motor vehicles, only motor carriers operating trucks. Mayer Brown has asked if ABA would like to file a separate lawsuit for motorcoach operators. If so, the judge may combine both suits and move to the remedy stage. Mayer Brown would be willing to do this on a contingent fee basis. There is a three-year statute of limitations, and the diversion was stopped in April 2016, but between $1-1.5 million in refunds may be available to the bus industry. Mayer Brown may also be able to assist in getting the funds discussed above from the Federal Highway Administration. ABA needs need one or more individual carriers that use the NY Thruway to serve as named plaintiffs on the case.

(UPDATE—ABA, along with Starr Tours and DATTCO, filed suit against the NY Thruway Authority, but shortly thereafter the court dismissed ATA’s case on the grounds that Congress had approved the diversion of toll revenues to the canal system. ABA’s case was also dismissed. Both ATA and ABA have appealed.)

Mr. Schweitzer informed the board that ABA may soon be served with a lawsuit by an individual named Joel Chandler, a resident of the state of Florida who is an open government records activist and is seeking copies of financial business membership records of a former ABA member. ABA has provided Joel with some membership rosters, dues records, and Marketplace information, but has not given him any financial business or membership records.

John Meier and Cam Morris informed the group that TSX has announced that they are going out of business, but many operator companies have already paid for their inspections. A TSX contact
stated that Go Ground will honor certifications until the end of the year, but no refunds will be issued. CSS, the company that owned TSX, has responded that they will supply carriers with letters stating that they were TSX approved.

**Governance Committee Report**

Governance Committee Chairman Tom JeBran provided the Governance Committee report.

- The following Board Members are coming off the Board
  - Butch Beckwith, Turner Coaches Inc.
  - Brad Henton, Country Music Hall of Fame & Museum
  - Frank Henry, The Martz Group
  - Craig Lentzsch, All Aboard America! Holdings, Inc.

- Current Board members re-nominated to an additional term
  - Gene Berardi, Adirondack Trailways
  - Dane Cornell, ABC Companies
  - David Eaton, Conway Tours/Gray Line of Rhode Island
  - John Meier, Badger Coaches, Inc.
  - Dale Moser, Coach USA
  - Peter Pantuso, ABA
  - John Percy, Niagara Tourism and Convention Corporation
  - Chris Shepler, Shepler’s Mackinac Island Ferry
  - Steve Woelfel, Jefferson Lines
  - Buddy Young, Capitol Bus Lines, Inc.

- ABA Board nominees subject to approval at the Annual Meeting
  - Ben Blunt, Concord Coach Lines and Boston Express (Fixed Route)
  - Linda Burtwistle, Coach USA (Charter-Tour)
  - Julia Conway, Big Bus Tours (Charter-Tour)
  - Scott Henry, The Martz Group (Charter-Tour)
  - Daryl Johnson, J&J Tours and Charters (Enterprise)
  - Ian Smart, Motor Coach Industries (Associate)
  - Bill Torres, DC Trails (Charter-Tour)
  - François Tremblay, Prevost (Associate)

- New Honorary Board Members subject to approval at the Annual Meeting
  - Craig Lentzsch
  - Frank Henry
ABA Executive Committee
- Members re-nominated to an additional term
  - Gene Berardi
  - Steve Haddad
  - Jim Jalbert
  - Ron Moore
  - Peter Pantuso
- Stephanie Lee is term-limited and will be replaced by Chris Shepler

Current ABA Foundation Board of Governors members re-nominated to an additional term
- Bryan Cole, Super Holiday Tours
- Sara Hamlin, Greater Birmingham Convention & Visitors Bureau
- Tara Hippensteel, Hard Rock International

ABA Foundation Board of Governors nominees subject to approval by the ABA Board
- Ron Bast, GO Riteway Transportation Group (Charter-Tour)
- Jeff Goldwasser, LaFrance Industries (Associate)
- Colleen Laird (formerly Miller), Blue Man Group/Universal Orlando (Travel)
- John Percy, Niagara Tourism & Convention Corporation (Travel)
- Francis Tedesco, Academy Bus (Fixed Route)

A motion was passed to accept the Governance Committee’s recommendations for new ABA Board members to the general membership for final approval

A motion was passed to elect the ABA Foundation Board of Governors nominees

A motion was passed to approve the Governance Committee’s recommendations for Honorary Board Members

A motion was passed to approve the Executive Committee changes, pending the outcome of the vote from the general membership

Guest Speaker

Mr. Pantuso introduced Rally Bus CEO Numaan Akram, who gave a presentation to the board on Rally Bus and its operations.
**BusPAC Committee Report**

ABA Vice President of Government Affairs and Policy Suzanne Rohde delivered the BusPAC report.

- ABA set a very ambitious goal for 2016 of $100,000. While that goal was not met, BusPAC had its best year ever, raising $89,141.
- $66,500 was spent in 2016, which was an election year.
- ABA’s donation strategy has focused on supporting those members of Congress who have been strongly supportive of our industry over the past year.
- In addition to focusing on transportation, BusPAC also supported the Chairman of the Congressional Travel and Tourism Caucus, reflecting all ABA interests.
- Although Board contributions were down in 2016: 76% contributed in 2016 compared to 90% in 2015, part of this discrepancy is due to properly identifying and counting eligible members.
- A number of members stepped up their contributions in 2016, as well as the ABA staff.
- New initiatives include enhanced outreach to new ABA members, a reception at the Spring Board Meeting, encouraging Board Members to be BusPAC ambassadors, supplier outreach, and a welcome package.

**Bylaws Committee Report**

Al Spence delivered the Bylaws Committee Report, which can be found below:

MEMORANDUM

TO: ABA BOARD OF DIRECTORS

FROM: RICK SCHWEITZER, ABA GENERAL COUNSEL

DATE: NOVEMBER 1, 2016

RE: PROPOSED BYLAWS AMENDMENTS

Per the direction of the ABA Board of Directors, the ABA Bylaws Committee met today and made the following two recommendations to the ABA Board for amendments to the ABA Bylaws.

1. Voting by Directors of Commonly Controlled Entities
Article VII, Section 3(b) of the current ABA Bylaws states that an entity that commonly controls more than one member may have no more than one (1) voting and two (2) non-voting seats on the Board. In addition, Article VII, Section 7 states that “No proxies will be accepted on behalf of absent members,” and “Board members may not appoint substitutes to attend Board meetings in the absence of the Board member.”

In the event that the voting director of an entity that commonly controls more than one member company is unable to attend a Board meeting, the Board would like to have (one of) the non-voting director(s) attend the Board meeting and vote on behalf of the member entity. The Bylaws Committee considered this request and recommends the following changes to the Bylaws (deleted language stricken, new language underlined):

- In Art. VII, Sec. 3:

  Section 3. No member, including members affiliated with or commonly controlled by such members, shall have more than one seat on the Board of Directors, with the following exceptions:
  a) The seat held by the Chair of the Marketplace Committee; and
  b) Those members that are part of an entity that commonly controls more than one member as set out in section 2(gi) above, provided that a commonly controlled entity may have members with no more than one (1) voting and two (2) non-voting seats on the Board of Directors. If the voting Director of such an entity is unable to attend a Board meeting, the voting Director may provide notice to the Chairman and designate a non-voting Director of the same entity to attend the Board meeting and to vote for the member entity.

- In Art. VII, Sec. 7:

  Section 7.
  ja) At all meetings of the Board of Directors, one third of the Directors shall constitute a quorum for the transaction of business and the act of a majority of the Directors present at any meeting at which there is a quorum shall be the act of the Board of Directors. Except as provided in section 3(b) of this Article, no proxies will be accepted on behalf of absent members.
  kb) If a quorum shall not be present there at, the Directors present may adjourn the meeting from time to time, without notice other than announcement at the meeting, until a quorum shall be present.
  kc) Except as provided in section 3(b) of this Article, Board members may not appoint substitutes to attend Board meetings in the absence of the Board member.

2. Term for Travel Member on Executive Committee

Article VII, Section 11(h) of the Bylaws currently provides that one At-Large Seat on the Executive Committee is reserved for a Travel Industry member. That section sets out that the Travel Industry member shall serve for a term of two (2) years, but is not eligible for reelection to consecutive terms.
The Board requested that the Bylaws Committee allow the Travel Industry member to serve up to three (3) two-year terms on the Executive Committee. The Bylaws Committee recommends the following change to the Bylaws:

- In Art. VII, Sec. 11(h):

  h) Three (3) At-Large seats on the Executive Committee shall be reserved for bus operator members, and one (1) At-Large seat shall be reserved for a Travel Industry member. These At-Large members of the Executive Committee shall serve for a term of two (2) years, and may be eligible for reelection to serve a maximum of three (3) consecutive terms, except that the Travel Industry member shall not be eligible for reelection to consecutive terms. If for any reason any such member of the Executive Committee is unable to complete their term, the Board of Directors shall elect a replacement to complete the unexpired term.

A motion was passed to approve the Bylaws Committee’s recommendations.

**Environmental Committee Report**

TJ Morgan delivered the Environmental Committee report

- The ABA Environmental Committee held a conference call on December 22nd and selected Arrow Stage Lines as the winner of the Green Spirit Award in the large operator category, and H&L Charters in the small operator category.

**Marketplace Strategic Planning Committee Report**

Steve Haddad delivered the Marketplace Strategic Planning Committee report.

- The committee continues to meet at the Marketplace Advisory Committee meetings as well as at ABA’s Annual Meeting & Marketplace.
- Discussion is always ongoing regarding ways to evolve ABA’s Annual Meeting & Marketplace into the future (incorporating technology, the layout of the floor, activities, etc).
Strategic Safety Committee Report

Alan Glickman delivered the Strategic Safety Committee report. Items covered include:

- Committee meetings: the committee meets twice per year and held its most recent meeting on September 13th. Items that were on the agenda are as follows:
  - BISC branding and a stand-alone website
  - Promoting the benefits of BISC membership
  - Identifying
  - An overview of the summer 2016 session
  - Increasing BISC communication throughout the year
  - The 2017 BISC theme: Emerging Technologies
  - A discussion on serious crashes
  - CDL testing challenges in different states
  - Safety research through the ABA Foundation
  - SYTA brochure
  - Driver shortages
  - Adaptive cruise control and braking controls
  - Electronic Logging Devices
  - ABA/BISC Safety Library
  - RFP guidelines
- An overview of the BISC meeting at ABA’s Annual Meeting & Marketplace 2017
- 180 registered attendees – record breaking attendance
- June 14-15 BISC Summer Meeting in Baltimore
  - Current chair Stephen Evans will end his tenure as chair at this session
  - The new Chairman will be Al Smith, Director of Safety and Security at Greyhound
- Budget
  - 2016 expenses were reduced by $40,000 due to reduced travel and function costs
  - BISC continues to add sponsors
    - Mr. Glickman requested assistance from the board in soliciting sponsors
  - The 2017 projection is close to break-even
- ABA established a partnership with the California Bus Association. BISC West met in California last fall and will meet there again in the fall of 2017.
Time & Place Committee Report

Lynn Brewer provided the Time & Place Committee Report.

- 2017 Board Meetings
  - Spring Meeting and Fly-In – May 2-4 in Washington, DC
  - Fall Meeting – October 23-26 in Antwerp, Belgium
- 2018 ABA Annual Meeting & Marketplace – Charlotte, NC
- 2019 ABA Annual Meeting & Marketplace – Louisville, KY
- 2018 Board Meetings
  - Winter – Charlotte, NC
  - Spring – Washington, DC
  - Fall – Potentially on the west coast
- ABA’s Annual Meeting & Marketplace 2020 and beyond – Three cities are considering hosting

Finance and Budget Report

ABA CFO Eric Braendel provided the Finance and Budget report.

- ABA’s 2016 revenue through December 31 was $6,220,000, a decrease of $100,000 over the same period last year.
- Although Marketplace and Membership revenue was $50,000 higher than the prior year, this increase was more than offset by the decline in publications income and other income.
- Other income decreased by $60,000 compared to the prior year because a one-time real estate tax refund was received in 2015.
- Publications revenue declined $100,000 from the prior year. More than half of this decline can be attributed to the decision to end the “Top 100 Events” publication. The remainder of the decline is due to lower ad sales in Motorcoach Marketer and the ABA Insider.
- Marketplace revenue did not meet its budget, but the net income from Marketplace after accounting for expenses did exceed the budget.
- Expenses for the year ending December 31 were $6,092,000, an increase of $100,000 over the prior year. Increased expenses are due to lobbying, salaries, and legal fees within the GAP department that were budgeted for. Membership and General & Administration salaries and fringe expenses were higher than the prior year, but were also budgeted for.
- The end-of-year net income estimate is $130,000 compared to the budget of $205,000. These figures do not include investment income.
ABA Chairman John Meier and Vice-Chairman Don DeVivo asked Peter and Eric if it would make sense to re-finance the mortgage on the office space. At this time, sticking with the current mortgage made the most sense, but ABA will continue to monitor re-financing options between now and 2020.

The 2017 budget for Board activities is $195,000 compared to a budget of $178,000 in 2016. $227,000 was actually spent in 2016, and this increase was due to A/V costs, legal costs, and Lynn’s time that was booked to the Board which was budgeted for elsewhere.

Eric also discussed the financial activity of the ABA Foundation:

- The ABAF endowment is over $5 million
- Net assets are broken into unrestricted (approximately $2 million) and temporarily restricted assets (approximately $4 million)
- 2016 revenue came from three primary sources:
  - Marketplace – Live and Silent Auctions, and the Hard Rock Afterglow event
  - ABAF continues to receive research contributions
  - Revenue from ABA member renewal dues check-off
- Investment income totaled $280,000
- Expenses
  - Scholarship program – $60,000 was disbursed in 2016, this number has increased to $100,000 for 2017 and beyond
    - All money raised by ABAF at Marketplace will be used exclusively for the scholarship program
  - Fundraising promotion and administration

**Government Affairs and Policy Report**

ABA Vice President of Government Affairs and Policy Suzanne Rohde provided an overview of 2016 government affairs activities and an outlook on prospective 2017 activities.

- **Lease & Interchange Rule**
  - ABA will seek language in the FY 2018 transportation appropriations bill to stop the rule from going into force, and conducted outreach to the Transition team to alert them to the issue. These will be ongoing efforts.
  - January 1, 2018 is the new compliance date.
  - ABA is now asking for revision and/or repeal, rather than simply revision.
- **Overview of the May 2016 Fly-In**
  - The first ABA Fly-In was a success, and GAP staff are looking to build upon our successes in May 2017.
• $3 million in security grants were awarded in July. This funding was made authorized in the FY 2015 omnibus appropriations bill.

• California legislation – ABA/CBA were successful in having the bill, S.B. 247 by Senator Lara, amended. There were, until amended, a number of challenging directives in it, including a second door requirement for newly manufactured buses.

• The National Advisory Committee on Travel and Tourism Infrastructure, created by the FAST Act, was set up in November. A number of ABA members are on the committee, including Mr. Pantuso. The first meeting was held in early December.

• BusPAC had its best year ever, as noted in the BusPAC Report.

• ABA hired a new consultant, Dan Eisentrager, to provide operational expertise to ABA members and support GAP activities.

• BusMARC and BISC meeting formats have been revised to provide additional value, and we continue to seek ways to enhance participants’ experience.

• The first BISC West meeting was held in 2016, and another will be held in 2017.

• The July 2016 Policy Summit set out the association’s policy objectives for the new administration

• A substantial amount of outreach was done to state and regional associations in 2016, yielding positive feedback for ABA.

• Overview of changes in the executive and legislative branches:
  o Overview of new legislation:
    ▪ 2017 could see a repeal of the Affordable Care Act through a process known as reconciliation.
    ▪ Two budget resolutions, FY 2017 and FY 2018.
    ▪ Tax reform will be taken on after repeal of the Affordable Care Act.
    ▪ Infrastructure bill
    ▪ Regulatory reform bills
      1. A bill proposing to kill the Chevron doctrine, granting deference to agency interpretations.
      2. A bill enabling Congress to extend its reach to overturn regulations completed in the last 60 days of the Obama administration.
      3. A bill requiring regulatory proposals costing over $100 million to be subject to Congressional approval.
    ▪ FY 2018 appropriations bill
      • Government currently under a continuing resolution; but Congress needs to start on the FY 2018 appropriations process.
      • ABA will be looking for security grants, and to stop the L&I rule.
    ▪ FY 2017 continuing resolution lasts through April 28.
- The House transportation appropriations bill report contains language helpful on the L&I issue, and the bill contains language to stop the safety fitness determination rule.
- $3 million is pending for grant funding in the Senate homeland security appropriations bill, and hope it will remain in final funding bill.
  - Appropriations bills could be rolled up into omnibus bill, or CR could be passed through the end of 2017.
  - Extension of the current aviation reauthorization is through September of 2017, and will give ABA an opportunity to pursue our goals with regard to airport access.
  - There were two security bills introduced in the last Congress that are expected to be reintroduced
    - Safer Transit Act would reauthorize the authority for the bus security grant program
    - Surface Transportation Maritime Security Act would recognize OTRB programs and the risks faced to justify the security grant program. The bill may provide relief with regard to redundant security credentialing.
  - The new administration is against regulations that impede business activity.
  - ABA weighed in with comments on the speed limiters rule, specifically that the industry is in favor of voluntary use. It is likely that this rule will not go forward under this Administration.
  - The Entry Level Driver Training Rule compliance date is February 2020. There is no longer a minimum hour requirement for behind the wheel or classroom training. ABA has not heard much push back on this rule.
  - The Drug & Alcohol Clearinghouse was recently completed with a compliance date of Jan 6, 2020. ABA has not heard much pushback from members.
  - Sleep apnea rule – a joint ANPRM was published with the Federal Railroad Administration, this rule initiative will likely not go forward under this Administration.
  - TSA issued an NPRM on security training and ANPRM on vulnerability assessments and security plans.
  - Department of Labor final rule on overtime pay – a nationwide injunction was imposed after court cases were filed to appeal, waiting to see if this Administration takes action.
  - Treasury/IRS NPRM on state and gift transfer taxes was not completed at end of former Administration, and will likely not go forward under the Trump Administration.
- Research on driver compensation and performance, has disappeared from the FMCSA website.
- The FAST Act required FMCSA to commission the National Academies of Sciences (NAS) to undertake a study on the efficacy of the CSA program and make recommendations. ABA supports no Administrative actions relying on the CSA program until the FAST provisions are fulfilled.
- Volkswagen issue – funding has been set aside in a trust fund for each state, and it is up to each state to set up a process for distributing the funds.
- ABA is engaged with the transition team, during the set-up of the new Administration.

**ABA Foundation Report**

ABA Staff member Matt Manousoff delivered the ABA Foundation (ABAF) report at the request of ABAF Chairman Doug Anderson. Items discussed include:

- The ABA Foundation offers $100,000 per year through 21 scholarships
  - At the 2016 ABA Fall Board Meeting the ABA Foundation Board of Governors doubled the 18 ABAF-funded scholarships from $2,500 to $5,000
  - The Yellow Ribbon Scholarship has been doubled to match the others
  - ABAF now offers 19 $5,000 scholarships and two $2,500 scholarships
  - All ABAF income raised at Marketplace will be put towards the scholarship program
  - The scholarship program is open now and will close on April 6. Every employee of every member company and their children are eligible to apply.

- ABAF Fundraising opportunities
  - Research and General contributions
  - Silent/Live auctions
    - Over 100 live and silent auction items are available in the 2017 auction
  - Hard Rock Afterglow
  - Annual ABA Member dues check-off
  - Sponsorships and advertising
- The 2017 Board of Governors has been expanded and was approved by the ABA Board
- There has been expanded staff engagement in ABAF and coordination with ABA programs
  - Staff are working on brainstorming new initiatives, targeting new donors, and replacing the Cornerstone society with a tiered giving system
  - ABA has hired Zoe Deloglos to be a part of the ABAF team
- ABAF continues to work with Cone Communications on messaging
- Cone has developed the Fund A Future and Investing In Our Industry campaigns
  - Content created includes the bus wrap, light box, and flyers for different ABAF campaigns and programs
- ABAF continues to work with John Dunham & Associates on research
  - Research projects include the motorcoach census, economic impact reports, and quarterly manufacturer data
  - Possible future projects include Hours of Service, FLSA, and safety-related research

### Bus Industry Safety Council (BISC) Report

BISC Chairman Stephen Evans delivered the BISC report. Items discussed include:

- Passenger safety (emergency) briefing for the Cleveland Convention Center
- Overview of the mission of BISC: to continue to raise the level of safety in the industry
- Theme for the 2017 BISC Winter Meeting is “Emerging Technologies” in order to keep up with the multitude of changes coming to our industry
- Overview of the BISC educational sessions and committee meetings that will take place at ABA’s Annual Meeting & Marketplace 2017
- BISC continues to add sponsors
- Meetings are focused on providing practical takeaways
- BISC Standing Rules have been updated
- An emphasis has been placed on process and systems
- BISC administration has been tightened up
- Outreach efforts have been expanded
  - The BISC Chairman was auctioned off in the ABAF 2016 auction to complete a company audit
  - BISC articles have been published in Equip magazine
  - Stephen Evans presented at a Florida Motorcoach Association meeting in addition to a variety of other speaking assignments
  - The first BISC West meeting was held in California in 2016, and plans are underway for another in 2017
- Main reasons attendees come to BISC meetings, based on a member survey:
  - The ability to interact with industry leaders, government officials, and subject matter experts in a way they wouldn’t have been able to otherwise
  - Opportunity to stay abreast of changes to the industry
  - Opportunity to have a voice and contribute
  - Networking
  - Actionable takeaways
• BISC has elected new leadership for 2017
  o Chairman: Al Smith, Greyhound
  o Vice-Chair: Mike Ferianc, Butler Motor Transit/Coach USA
  o Immediate Past Chair: Stephen Evans, Pacific Western Transportation
  o Secretary: Jeffrey Shanker, RMA Worldwide Chauffeured Transportation
  o Government Activities Review Committee Chairman: Dave Bolen, Academy Express
  o Human Performance Committee Chair: Rick Vaillancourt, Cyr Bus Lines
  o Secretary Committee Chairman: Lynette McMillan, Coach USA
  o Vehicle Technical & Operations Committee: Andy Byars, All Aboard America Holdings
  o Workplace Health & Environmental Safety Committee Chairman: Pam Martinez, DATTCO
  o Bus Manufacturer Representative: Louis Hotard, ABC Companies
  o Insurance Representative: Bob Crescenzo, Lancer Insurance
  o Non-builder (supplier) Representative: Mike McDonal, Saucon Technologies

**Radar Issues**

• The following issues were discussed:
  o How to keep up with technological changes in our industry and use them to our advantage
  o New companies such as Rally Bus
  o The FMCSA Beyond Compliance incentive program for companies that go beyond compliance with existing regulations is in the development stage but is not as much of a priority as it was when it was announced
  o The potential for combining ABA and UMA into one association

**The Board went into closed session.**

**The meeting was adjourned.**